

ONBOARDING OF PARTNERS

INTEREST IN PARTNERING WITH US



INTRODUCTION MEETING

- Introduction to Anycloud
- Introduction to our team as well as the coming process
- Product presentation
- Introduction to partner benefits



CONTRACTUAL PROCESS



ONBOARDING MEETING

- Presentation of your dedicated Customer Success Manager
- Introduction to the Partner Universe and Success program
- Introduction to your Success Plan



PARTNER RELEVANT SALES & PRODUCT TRAINING



CONCLUSION OF THE ONBOARDING PROCESS



ONGOING PARTNER RELEVANT EVALUATION & FOLLOW UP

